since 2010

Alberto Parolo Consulting

VT CIR CVMSPI CERES

SOURCING ADVISORY & Direction of complex programs for large multinational enterprises

Management of **international** sourcing projects for ICT: **network, data center, SAP infrastructure, workplace management, service desk, applications.** Proven methodology to lead **RFPs** from initial assessment of needs until signature of the service contract with the chosen provider.

Program and contract management of large and complex transitions and transformations involving ICT and people organization.

Business improvement and cost efficiency through ICT transformation, always keeping **ethical focus on human factors**.

CIO advisory. Senior leadership and team building.

Strategic business consultancy for SMEs

Top class strategic analysis usually applied to large companies, is tailored and rightsized to fit **small & medium enterprises** as well. From the analysis, practical recommendations are rapidly provided for improvement in the areas of marketing, technology and organization.

Creative solutions for efficiency and performance

Value improvement of teamwork and people through **training** on soft skills and effective business communication.

Reengineering of key operational processes. Support to development in **international and multicultural** environments.

Senior temporary management to lead and support transformation.

Business process auditing and assessment.

Clients

- **CAMPOFRIO**
- **BRIDGESTONE**
- **ORANGE**
- **FCA - Fiat Chrysler**
- **DHL - Deutsche Post**
- **Hapag-Lloyd**
- **Evonik**
- **Centro Estero Torino**
- **SMEs: 3A, Divis, Urfog**

Alberto Parolo Consulting is a recognized member of the international analyst and advisor community

Partnership

- Since 2013, Principal at AVASANT (Los Angeles, USA) and partnering with Sepicon (Dusseldorf, DE)
- Since 2011, Partner and Senior Advisor at Whitebridge Consulting (Rotterdam, NL)
- Since 2010, Principal Consultant at NetValue (Turin, IT)

International Management Background: INTESA, IBM, FIAT, Council of Europe, Telefónica, BT

Academic Background

Boston College - Politecnico di Torino - London Business School - Darden School of Economics, Univ. of Virginia.

Languages

Italiano, English, Français, Español.

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